

Message Text

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PAGE 01 AMMAN 02314 201531Z
ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 XMB-02
TRSE-00 SS-15 SP-02 H-01 NSC-05 PRS-01 /057 W
-----201628Z 027084 /53

P 201456Z APR 77
FM AMEMBASSY AMMAN
TO SECSTATE WASHDC PRIORITY 1384

CONFIDENTIAL AMMAN 2314

NEA/ARN PASS AMBASSADOR PICKERING

E.O. 11652: GDS
TAGS: EAIR BEXP XMB JO US
SUBJECT: EX-IM LOAN GUARANTEE FOR ALIA BOEING 747 PURCHASE

1. RCAA DWOR VISITED SENIOR STAFF ALIA APRIL 20
AND TOGETHER WITH EMBASSY FILING DETAILED REPORT
ON AIRLINE'S PERFORMANCE AND PROSPECTS WITHIN
NEXT SEVERAL DAYS. ON BASIS OF RCAA/ALIA DISCUSSIONS
AND STUDY ALIA AIRLINES TRAFFIC FORECAST, AND PLANNED
DEPLOYMENT TWO NEW 747 200B COMBIS, RCAA BELIEVES
ACQUISITION THESE AIRCRAFT WILL ENHANCE AIR-
LINE'S ECONOMIC AND FINANCIAL VIABILITY. HE EXPRESSES
HOPE THAT EX-IM BANK WILL FAVORABLY CONSIDER APPLICA-
TION FOR \$21 MILLION LOAN GUARANTEE TO COVER \$70
MILLION FINANCING PACKAGE INVOLVING COMMERCIAL BANKS
AND BOEING. ALTHOUGH ACQUISITION FIRST AIRCRAFT
ASSURED (DELIVERED AMMAN APRIL 15) EX-IM BANK
DISAPPROVAL OF \$21 MILLION LOAN GUARANTEE WOULD
MOST PROBABLY RENDER PACKAGE FINANCIALLY UNFEASIBLE
FOR ALIA IN LIGHT OF CASH FLOW PRESSURES. (SEVEN-
YEAR REPAYMENT WITHOUT EX-IM BANK GUARANTEE RATHER
THAN TEN-YEAR LOAN REPAYMENT WITH EX-IM BANK GUARANTEE
WOULD MOST PROBABLY TRIGGER ALIA CANCELLATION SECOND
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PAGE 02 AMMAN 02314 201531Z

AIRCRAFT WITH ACCOMPANYING DISACCOMMODATION TO
BOEING AND GE.)

2. EMBASSY BELIEVES DEPARTMENT SUPPORT FOR EX-IM
LOAN AT THIS TIME COULD HAVE USEFUL POLITICAL
EFFECT, IN VIEW OF KING HUSSEIN'S FORTHCOMING
LATE APRIL VISIT TO U.S. AND KING'S STRONG PERSONAL

INTEREST IN ASSURING SUCCESS OF ALIA 747 OPERATION.
REQUEST DEPARTMENT AFTER CONSULTATION WITH AMBASSADOR
PICKERING CONSIDER SUPPORTING ALIA EX-IM LOAN GUARANTEE
FOR THE TWO AIRCRAFT.

3. WE INFORMED BY ALIA VP FINANCE THAT EX-IM FINANCE
MAY CONSIDER ALIA 747 LOAN GUARANTEE TOMORROW
APRIL 21.
SUDDARTH

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, COMMERCIAL AIRCRAFT, LOAN GUARANTEES
Control Number: n/a
Copy: SINGLE
Sent Date: 20-Apr-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977AMMAN02314
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Document Unique ID: 00
Drafter: n/a
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Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770137-0455
Format: TEL
From: AMMAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770440/aaaabifq.tel
Line Count: 71
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Litigation Codes:
Litigation History:
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Message ID: 31a82aa2-c288-dd11-92da-001cc4696bcc
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Original Classification: CONFIDENTIAL
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Retention: 0
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2757376
Secure: OPEN
Status: NATIVE
Subject: EX-IM LOAN GUARANTEE FOR ALIA BOEING 747 PURCHASE
TAGS: EAIR, BEXP, JO, US, BOEING, XMB
To: STATE
Type: TE
vdkgvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/31a82aa2-c288-dd11-92da-001cc4696bcc
Review Markings:
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